# JOBS VICTORIA EMPLOYMENT NETWORK – STAGE TWO

## Presentation Contents

<table>
<thead>
<tr>
<th>Content</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overview of Jobs Victoria and the Jobs Victoria Employment Network</td>
</tr>
<tr>
<td>Jobs Victoria Employment Network Round Two – Eligibility and Target Groups</td>
</tr>
<tr>
<td>Expression of Interest and Application Process</td>
</tr>
</tbody>
</table>
Jobs Victoria is consolidating all Victorian employment services into one system making it easier for jobseekers to access the help they need to get to work.

$53 million was approved in 2016-17 budget.

**Our Objective:**

Unemployed jobseekers will benefit from a more coordinated and streamlined approach that increases work readiness and achieves sustainable employment outcomes.
The Jobs Victoria Employment Network (JVEN) is the Victorian Government’s major activity to help disadvantaged Victorian jobseekers gain employment. JVEN services are delivered by specialist employment experts who work closely with employers to identify job opportunities and prepare job seekers for those roles.

- Assist Victorians who are disadvantaged in the labour market to gain and retain employment, contributing to increased social and economic inclusion and assisting Victorian businesses to meet their skills and labour needs.
- Support the objectives of Jobs Victoria by contributing to a more coordinated and streamlined suite of employment-related services for Victorian jobseekers.
THE JVEN MODEL

- Flexible, tailored services to address the needs of disadvantaged jobseekers & achieve job placements.
- Services can include:
  - Active job search support and job search mentoring
  - Work preparation, including job-specific skills training
  - Active engagement with employers, industry and trade unions to identify suitable employment opportunities and match jobseekers to roles
  - Job matching and placement into employment
  - Post-employment support to employees (jobseekers) and employers
  - Personal support to address non-vocational barriers (e.g. health, housing, drug and alcohol dependence, childcare, transport) in collaboration with community support services
  - Referral to vocational skills training if required
  - Referral to literacy and numeracy support if required.
JOBSEEKER ELIGIBILITY

This program will provide assistance to Victorian jobseekers who are either long-term unemployed (6 months plus) or at risk of long term unemployment or lack adequate support through other services:

• Unemployed people who face labour market disadvantage and need assistance to gain employment but are **ineligible for full Commonwealth employment services** (i.e. people who are only able to access jobactive services as a volunteer). This will generally be people who are unemployed but not in receipt of income support payments; and

• Disadvantaged jobseekers who are eligible for full Commonwealth job services but have **complex barriers to employment and are either referred by other State Government services** (e.g. youth justice clients, young people in out-of-home care) or **are designated as a priority target group** (see below).
JVEN OUTCOMES

- All organisations will be contracted to achieve sustainable employment outcomes (26 weeks)
- A sustainable employment outcome is defined as placement of a jobseeker into ongoing employment for at least 30 hours per week over 26 weeks
- Part-time employment (15-29 hours per week) will be accepted as outcomes where it meets the needs of particular jobseekers and/or a particular industry
- Providers will be required to submit evidence of employment outcomes
CURRENT PROVISION OF SERVICE

- 38 approved services across metropolitan and regional Victoria in August 2016
- The network is comprised of place based services which have been funded to address areas of high disadvantage and those target demographics in most need of immediate assistance.
- Jobs Victoria has expectations that JVEN providers build strong networks with employers, community support services and existing employment services
JOBS VICTORIA EMPLOYMENT NETWORK – STAGE 2
JOBS VICTORIA EMPLOYMENT NETWORK – STAGE TWO

• $10.5 million has been allocated to expand the JVEN program to further assist Victorian jobseekers who face barriers to employment, focusing on locations and jobseekers that are not fully assisted by existing services.

• Under JVEN Stage 2, the Department of Economic Development, Jobs, Transport and Resources is seeking Expressions of Interest from suitable organisations to deliver employment services over the period July 2017 to June 2020 to the specified groups of jobseekers and locations, as per the next slides
CURRENT PROVISION GAPS

An analysis was conducted of current labour market data and existing services funded under JVEn to identify gaps in employment services across the state. The following areas and demographics have been identified as gaps, which we will be targeting in Stage Two funding.

<table>
<thead>
<tr>
<th>Priority location</th>
<th>LGA’s within each region</th>
<th>Targeted jobseekers</th>
</tr>
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<tbody>
<tr>
<td>Eastern Melbourne</td>
<td>Manningham, Monash, Whitehorse, Knox, Maroondah and Yarra Ranges</td>
<td>Broad range of disadvantaged jobseekers, including young people, mature age and multicultural jobseekers.</td>
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<tr>
<td>Inner South Melbourne</td>
<td>Boroondara, Stonnington, Bayside and Glen Eira</td>
<td>Broad range of disadvantaged jobseekers, including young people and mature age.</td>
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<tr>
<td>South East Melbourne (Frankston, Mornington Peninsula)</td>
<td>Mornington Peninsula and Frankston</td>
<td>Broad range of disadvantaged jobseekers, including young people mature age, ex-offenders (including community corrections clients)</td>
</tr>
<tr>
<td>South East Melbourne (Dandenong)</td>
<td>Greater Dandenong, Kingston, Cardinia and Casey</td>
<td>Workers retrenched from automotive supply chain</td>
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</table>
CURRENT PROVISION GAPS (CONTINUED)

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<thead>
<tr>
<th>Priority location</th>
<th>LGA's within each region</th>
<th>Targeted jobseekers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Western Melbourne (particularly Flemington area)</td>
<td>Moonee Valley and Maribyrnong</td>
<td>Unemployed and disengaged jobseekers from refugee and other migrant communities</td>
</tr>
<tr>
<td>Central Highlands</td>
<td>Ararat, Ballarat, Golden Plains, Hepburn, Moorabool and Pyrenees</td>
<td>Broad range of disadvantaged jobseekers, including young people, mature age and multicultural jobseekers and ex-offenders (including community corrections clients).</td>
</tr>
<tr>
<td>Great South Coast</td>
<td>Corangamite, Glenelg, Moyne, Southern Grampians and Warrnambool</td>
<td>Broad range of disadvantaged jobseekers, including young people and displaced workers.</td>
</tr>
<tr>
<td>Ovens-Murray region</td>
<td>Alpine, Benalla, Indigo, Mansfield, Towong, Wangaratta and Wodonga</td>
<td>Broad range of disadvantaged jobseekers, including young people, mature age and multicultural jobseekers.</td>
</tr>
<tr>
<td>Multi-location</td>
<td>-</td>
<td>Youth justice clients, focussing on young people on their first correctional order.</td>
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THE APPLICATION & ASSESSMENT PROCESS
FUNDING

- Allocated funding - $10.5 million
- New providers must address one or more of the identified gaps in JVEN’s current service provision
- Expressions of Interest may seek multi-year funding with services to be delivered over the period until May 2020
ORGANISATIONAL ELIGIBILITY

• To be eligible an organisation must be:
  • Incorporated with an ABN
  • Significant organisational presence in Vic
  • Sufficient dedicated resources to deliver services

• *Jobactive* providers will only be considered for funding in areas outside of the Employment Region/s for which they have a *jobactive* contract.

• Any organisation with a contract for services under Commonwealth or State government programs must demonstrate how the funding **will not duplicate and will result in additional services.**

• Applications from consortia will be preferred. A lead organisation will need to be identified in the application.
APPLICATION PROCESS

Expressions of Interest open 5 April 2017

Assess and Short List the Expressions of Interests

EOI closes on 2 May 2017 at 2pm

Assessment of applications

Short listed organisations will be invited to submit a full application and possibly an interview with the department

Advise the Minister of Industry and Employment to determine funding for Stage Two
EXPRESSION OF INTEREST – KEY SELECTION CRITERIA

- Responsiveness to labour market need (see Current Provision Gaps)
- Sound approach/methodology to achieve employment outcomes
- Demonstrated experience in delivery of effective assistance to disadvantaged jobseekers
- Demonstrated understanding of and experience in working with employers to achieve sustainable employment placements for unemployed people
- Organisational capacity
- Commitment to collaborative service delivery
- Value for money
APPLICATION - KEY SELECTION CRITERIA

If your EOI is short listed and you are invited to submit a full application, applicants will also be required to:

- Annual report and audited financial accounts for the last 3 years for your organisation
- Most recent copy of the internal management accounts for your organisation
- Written support from employers stating their intention to support the application by making vacancies available for disadvantaged job seekers
- Written support from any partners giving specific detail of commitment and contributions
- A budget that links the delivery strategy with direct funding and/or in-kind support from other sources
- A detailed implementation plan

If your application is successful in the Stage Two Funding of JVEN you will be contacted and advised on the next step, which may include an interview with the department.
PAYMENT STRUCTURE

Funding will be linked to the achievement of milestones and outcomes.

The grant agreement will specify the payment arrangements, but an indicative payment schedule is as follows:

<table>
<thead>
<tr>
<th>Payment amount</th>
<th>Milestone</th>
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<tr>
<td>Approximately 25% of total funding</td>
<td>Commencement/signing of contract</td>
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<tr>
<td>Approximately 30% of total funding</td>
<td>Satisfactory progress toward agreed milestones, such as employment placements</td>
</tr>
<tr>
<td>Approximately 40% of total funding</td>
<td>Paid pro-rata on achievement of agreed outcomes, including sustainable employment outcomes (measured at 26 weeks)</td>
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<tr>
<td>Approximately 5% of total funding</td>
<td>Compliance with contractual requirements, such as reporting and financial acquittal.</td>
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A Funding Agreement will be prepared in negotiation with successful providers

Funding will be linked to the achievement of milestones and outcomes

The Agreement will specify the payment arrangements
SUCCESSFUL PROVIDERS

- Providers can expect to be involved in an audit process and an evaluation of the program.
- Providers will be required to enter participant data into the department’s management system – Global Engagement Management System (GEMS).
- Successful providers will be required to promote that JVEN is a Victorian Government initiative and utilise Jobs Victoria branding and collateral where appropriate.
TIPS FOR APPLYING

Program Guidelines, Frequently Asked Questions and the Application are available via www.jobs.vic.gov.au

For assistance in developing an application, organisations are strongly encouraged to contact:

Michael Swallow – michael.swallow@ecodev.vic.gov.au
Matt Farrow – matt.farrow@ecodev.vic.gov.au